

James N. Austin, Jr.



Austin Company Commercial Real Estate Company

James N. Austin, Jr., ("Jim"), is the owner/founder/broker of Austin Company Commercial Real Estate in Fort Worth, Texas. The Austin Company was established in 1981 and serves the Fort Worth-Dallas metro area with commercial real estate and property management services; after beginning in the business after training with industry veteran Sam McCall. Jim Austin is considered an expert in the commercial real estate field. He also speaks on the subject as a program presenter at workshops and associations as an invited professional. He currently serves on several appraisal boards for the right-of-way condemnations by the Texas Department of Transportation. Jim served on the Texas Real Estate Commission (1999-2008). He has put together over thirty investment groups (limited partnerships). Jim is also a recipient of the coveted Charles D. Tandy Commercial REALTOR® Award (2001). This award is presented annually to honor the member of the Society of Commercial REALTORS® who best exemplifies the highest professional standards of a commercial REALTOR®.

Austin made headlines as one of three members of a court-appointed commission that settled a land condemnation case for Santa Fe Pacific Corp.'s giant intermodal facility at Fort Worth Alliance Airport. Jim was also one of 10 asset managers for a major land auction by the Federal Deposit Insurance Corp. Austin handled 35 of the 125 assets offered in Tarrant County selling over 5 million. He is a past member of the Commercial Investment Division of the Greater Fort Worth Association of Realtors. He has worked for financial institutions including Woodhaven National Bank, Bank of North Texas and Team Bank as well as area hospitals. Jim has moved from the standard sales and leasing work into appraisals and auction management. Austin also served on the Texas Real Estate Commission, as a Commissioner for eight (8) years. He is a 1976 graduate of Howard University, Washington, D.C., receiving his BA in Business. Most recently Jim was selected to be a part of the Fort Worth Business Press 2017 Class of Minority Leaders in Business Award recipient, based on professional achievements, community contributions, philanthropy and other milestones and awards. (www.austincompany.com)

Jim Austin Online.com

One of Jim's strengths is his ability to network with people. His involvements include networking with business associates, social and fraternal friends and non-profit boards. Through this experience, he found that although he interfaced with diverse people with diverse interest, there were a great number of common interests and goals. Jim Austin Online (JAO) has proved to be a resounding success. Originated in the fall of 2008 with 200 friends signing up to receive the e-newsletter, JAO now has a community of over 20,000 members. In conjunction with the weekly newsletter, JAO offers benefits that are exclusively found on JAO website or e-newsletter such as monthly business lunches with high profile individuals as host such as gubernatorial candidates and other relevant business and political figures. JAO recently re-launched an updated website with additional content including Entertainment, Business, Dining, Community and Sports. (www.jimaustinonline.com)

Affiliations | Memberships | Recognition & Awards

Broker Memberships include National Association of REALTORS®; Greater Fort Worth Association of REALTORS®; Society of Commercial REALTORS®. Board affiliations include National Multicultural Western Heritage Museum | Founder & President; TCU Neeley School of Business | Neeley Entrepreneurship Center. Civic & Professional Memberships include Rotary International | Rotary Club of Fort Worth, Texas (42 years); National Sales Network | DFW Chapter. Fraternal Memberships include Kappa Alpha Psi® Fraternity Incorporated; Sigma Pi Phi Fraternity. Some of the awards and recognition he has received are Quest for Success - Dallas Morning News; YMCA, Fort Worth, Texas; Texas Association of Real Estate Brokers, Inc.; Kappa Alpha Psi Fraternity, Inc. - Metroplex Black Image Award. As a realtor, his community service rendered him national recognition from the National Association of Realtors® as a recipient of the coveted *Realtor® Magazine's* Good Neighbor Award in 2003. The *Good Neighbor Awards* recognize REALTORS® who've made an extraordinary commitment to improving the quality of life in their communities through volunteer efforts.

He and his wife, Gloria Reed Austin founded the National Multicultural Western Heritage Museum (in February 2001, that is in the historic Fort Worth Stockyards area. (www.nmwhm.org))