

Student Transportation Request for Proposals

May 12, 2022



Transportation RFP Timeline



| Task/Action Item | Date |
|---------------------------------------|-------------------------|
| RFP Advertised | 01/26/2022 |
| Pre-Bid Conference | 02/03/2022 |
| Pre-Bid Questions Submitted | 02/04/2022 |
| Q&A Addendum Posted | 02/07/2022 |
| RFP Closing | 02/10/2022 |
| RFP Bid Tabulation | 02/10/2022 |
| Future Action Item-Board Presentation | 01/27/2022 |
| Action Item – Board Presentation | <mark>04/28/2022</mark> |
| Awarded RFP Start Date | 07/01/2022 |

Transportation RFP Options



1. Hybrid Option

- District would be responsible for the purchase of capital assets including: buses, cameras/video, radio and GPS equipment
- District would contract with external service provider for administrative functions including: Hiring, Training, Payroll/Benefits, HR Actions and Management for all Transportation Services staff, routing software, all maintenance of bus fleet

2. Full Outsourced Option

- External Service Provider would be responsible for: Hiring, Training, Payroll/Benefits, HR Actions for all Transportation Services staff
- External Service Provider would be responsible for the purchase and maintenance of all capital assets including: buses, cameras/video, radio and GPS equipment, routing software, equipment and tools for mechanics

Transportation RFP Options



• Ensures that the District will retain the right to build its bus fleet as it becomes economically feasible throughout the duration of the contract regardless of which method of delivery is chosen

Under the Hybrid model, it may require the vendor to provide the bus fleet for the transporting of students until the District is able to purchase and replace the vendor's fleet as the District sees fit. The District reserves the right to purchase and build its bus fleet at any point in time during the duration of this contract. This applies to both the Full Outsourced Model and Hybrid Model.**

Transportation RFP Responses



Only 1 Responsive Bidder

Durham School Services LP

• Supply chain interruptions have had an adverse impact on service providers being able to provide buses by July 1, 2022.

Estimate of lead time on delivery of new buses as of February 2022 projected at over 250 days

Durham's Negotiated Response



| Option | Avg Fleet Age | New Buses Over 5 Year Term | FY 2021-22 Rate Per Route | Year 1 FY 2022-23 Rate Per Route | % Over Current Rate | Out Years % Increase | Estimated Year 1 Cost | Estimated Total Cost Over 5 years |
|--------|-------------------------------|----------------------------------|------------------------------------|---|------------------------|-------------------------|----------------------------|---|
| 1 | 8 Yr. Avg: 12 Yr. Max | 101 | \$261.65 | \$316.86 | 21.10% | 3.00% | \$11,551,049 | \$61,326,823 |
| 2 | 8 Yr. Avg: 12 Yr. Max | 101 | \$261.65 | \$304.82 | 16.50% | 4.50% | \$11,236,124 | \$61,470,312 |
| 3 | 8 Yr. Avg: 14 Yr. Max | 58 | \$261.65 | \$304.82 | 16.50% | 3.00% | \$11,236,124 | \$59,654,145 |
| 4 | 8 Yr. Avg: 14 Yr. Max | 58 | \$261.65 | \$293.05 | 12.00% | 4.50% | \$10,928,416 | \$59,786,448 |
| 5 | District Owned District Owned | 192 192 | \$261.65 \$261.65 | \$241.76 \$231.56 | -7.60% -11.50% | 3.00% 4.50% | \$9,587,223 \$9,320,519 | \$50,899,898 \$50,990,417 |

CROWLEY INDEPENDENT SCHOOL DISTRICT

Durham Bus Replacement Schedule



| Year | 8 Yr. Avg. 12 Yr. Max | 8 Yr. Avg. 14 Yr. Max | District |
|------------|--------------------------|--------------------------|----------|
| FY 2022-23 | 7 | 3 | 192 |
| FY 2023-24 | 39 | 13 | |
| FY 2024-25 | 12 | 14 | |
| FY 2025-26 | 7 | 16 | |
| FY 2026-27 | 36 | 12 | |
| Total | 101 | 58 | 192 |

| Avg. Fleet Age | 8 Yr. Avg. 12 Yr. Max | 8 Yr. Avg. 14 Yr. Max | District |
|----------------|--------------------------|--------------------------|----------|
| FY 2022-23 | 7.7 | 7.9 | 0 |
| FY 2023-24 | 6.0 | 8.0 | 1.0 |
| FY 2024-25 | 6.2 | 8.0 | 2.0 |
| FY 2025-26 | 7.0 | 7.8 | 3.0 |
| FY 2026-27 | 5.3 | 7.8 | 4.0 |

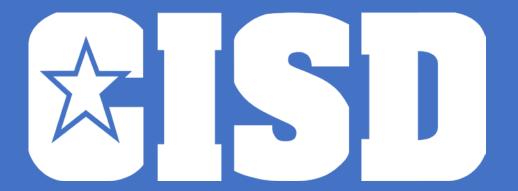
District Recommendation



• District recommendation is to award Durham School Services LP as the vendor for the Transportation Services RFP utilizing the *Hybrid Model*

Next Steps

- 1. District will review proposed Durham contract
- 2. District has developed a "voice of customer" survey for Campus Principal and Extra Curricular Sponsors to obtain critical to customer performance metric feedback
 - 1. On-time routes
 - 2. Age of bus fleet
 - 3. Age of bus fleet allocated for extracurricular trips
- 3. District will develop a data collection instrument to monitor performance metrics
- 4. District will incorporate performance metrics into final contract
- 5. Administration will bring final proposed contract back to Board in May for approval



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