



Annual Report – FY 2021-22 Rebates from Purchasing Cooperative/Cash-Back Rebate Program Participation

January 26, 2023

GOAL 1
THRIVING
STUDENTS

GOAL 3
EMPOWERED
STAFF

FY 2021-2022 CISD Aggregate Rebates



Revenue Source	Deposit Amount	Date Range of Activity	Rationale
Buyboard	\$ 36,489.00	2021-2022 school year	Rebate presented to CISD for the annual "spend" using BuyBoard to streamline the procurement process and increase the District's purchasing power.
Dr. Pepper	\$ 5,000.00	2021-2022 school year	Sponsorship due to partnering with Dr. Pepper as the beverage vendor
Sam's Club	\$ 2,572.45	2021-2022 school year	Rebate received for annual spend levels reached
Tips Cooperative	\$ 1,964.31	2021-2022 school year	Rebate presented to CISD for the annual "spend" using Tips Cooperative to streamline the procurement process and increase the District's purchasing power.
J.P. Morgan Chase Bank	\$ 30,838.10	2021-2022 school year	Rebate for SUA (Single-Use Account) that is utilized to process vendor payments net 10
	\$ 76,863.86		

A school district that enters into a purchasing contract valued at \$25,000 or more under section 44.031, must be presented in a written report and submitted annually in an open meeting to the board of trustees of the school district.

Two of the FY 2021-2022 rebates fall under this statute. Those two rebates received are from J.P. Morgan Chase Bank and Buyboard Cooperative.

J.P. Morgan Chase Bank- Payments as a Strategy



January 2023

Let's talk about payments
as a strategy

Crowley Independent School District

J.P.Morgan

CROWLEY INDEPENDENT SCHOOL DISTRICT

Celebrating your wins together.



\$30^K

2022 Rebate earned - (**44K** in the life of the program)



713

Rebate year transaction volume



\$1.3^{MM}

Previous rebate spend

\$3.1^{MM}

Current rebate spend

143%

Growth in program

2 years

As your Commercial Card partner



157

Active Suppliers

Progress on Program Initiatives



	Initiative 1	Initiative 2	Initiative 3
Focus area:			
Initiative name:	Virtual Card-Tarrant County Consortium Participant	Procurement Card	Supplier Campaign
Description:	Implementation of a Virtual Card Program	Implementation of a Procurement Card Program	New Supplier Recruitment Campaign
Priority:	High	High	High
Start date:	January 2021	January 2022	November 17, 2022
Completion date:	April 2021	Goal March 2022	Goal March 31, 2023
J.P. Morgan owner:		Implementation Manager -Latasha Porter	Campaign Manager-Norma Montes
Client owner:		Nadia Powers	Nadia Powers
Status:	<u>Complete</u>	<u>Initiation/Requirements & Planning</u> <ul style="list-style-type: none"> Review scope and solutions Review Statement of Work Review Card Logo options Pre analysis identified 1MM additional potential spend 	<u>In Process- Week 6</u> <ul style="list-style-type: none"> 7 new vendors accepted \$504K additional confirmed spend
Action items:	None	<u>Return of required documents from the School</u> <ul style="list-style-type: none"> Review Commercial Card Program Authorization Form – will be sent via DocuSign Merchant Category Code Template Review Logo Art Guidelines 	None

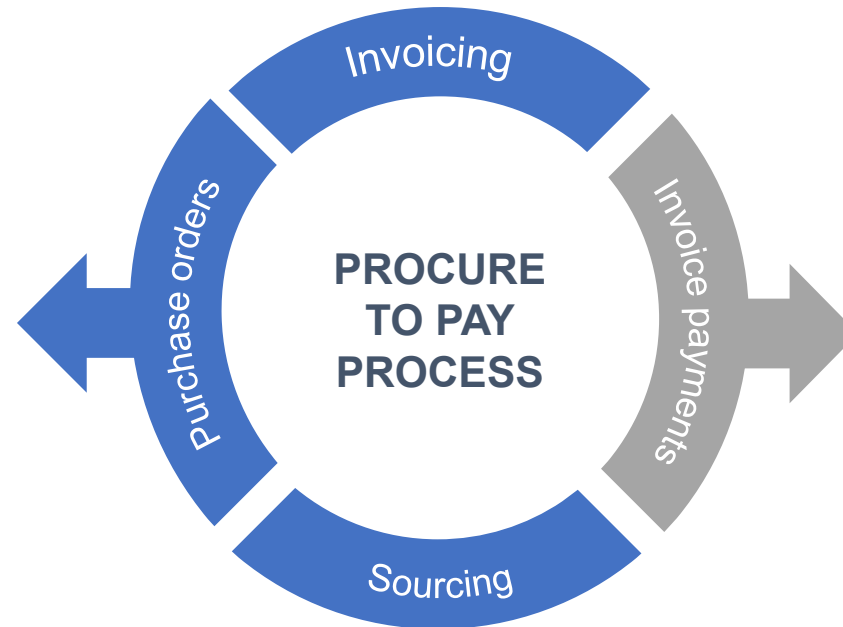
Where can we add value to your business in the payments lifecycle?



At every step of your procure-to-pay lifecycle...

PUCHASING SOLUTIONS

- P-Card
- Supplier Card
- Ghost Card
- Department Card
- Online
- Mobile Wallet
- API



INVOICING SOLUTIONS

Buyer-Initiated Payment Channels

- Merchant Services
- Virtual Connect Network
- Straight-through processing: Bill Trust, BORA, Boost Intercept
- Pay by Web
- ACH
- Wires

Supplier-Initiated Payment channels

- Virtual Card via Supplier Portal, Secure Email, Unencrypted Email, Pay by Phone
- Check

And solutions that drive end-to-end value across the payments ecosystem

SAFEGUARD INFORMATION

Combining advanced security & agility for trust you can bank on.

CLIENT SERVICE

A dedicated team of payment experts helping empower your business to thrive.

Next Steps:

- Congratulations! You earned a rebate over **\$30k** in 2022
- Continue partnership with Crowley ISD in support of your commercial card program



Thank You!

BuyBoard Cooperative/TASB- Working with Districts through Advocacy and Efficiency



CROWLEY INDEPENDENT SCHOOL DISTRICT

Buyboard Cooperative Rebate FY 2021-22



Crowley ISD 4 Year Rebate History

Year	Total
2018-2019	\$14,694
2019-2020	\$74,347
2020-2021	\$64,271
2021-2022	\$36,489
Four Year Total	\$189,901



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